

MEMBER BENEFITS

1. Job Referrals

The AEPMA National Office receives telephone enquiries on a daily basis from consumers seeking a pest manager which, in turn, are referred to member companies. The AEPMA website receives enquiries every day through its "Search for a Pest Manager" facility and these are referred to member companies. Commercial entities are particularly careful about the companies they engage to do pest control work and AEPMA is well known in the business world as a reference for ethical and professional pest management companies.

2. AEPMA Logo

Permission to use the AEPMA logo on advertisements, company stationery and your website.

3. Provide Up to Date Information

AEPMA keeps you up to date with developments and issues affecting the industry through newsletters, website information, meetings and conferences.

4. Industry Involvement

AEPMA holds National Conferences, local events and local branch meetings. You can learn from your peers and help others as well as being part of a great social network.

5. What's New / Member Discounts

AEPMA's corporate members and sponsors want to show you new products and share new technology to make your job easier.

6. Dispute Mediation

In a perfect world, there would be no disputes. However, misunderstandings do occur between pest managers and clients and AEPMA is happy to mediate for you in order to avoid costly court action and down-time spent attending to problems.

7. Member Services

<u>Agserv</u>

Simply spend \$500* (in a single transaction) with Agserv provide proof of your AEPMA membership and quote this offer and you will receive a Sundstrom SR100 Pro respirator kit.

Always at the ready! Store your respirator, filters and accessories in a sturdy plastic kit with carryhandle.

Comes pre-packed with respiratory protection gear for safe work in a variety of hazardous environments.

*Offer

AEPMA 2021 Member Offer FREE SR100 PRO KIT Contents;

- 1 x SR100 Half Mask Silicone S/M or M/L
- 1 x SR315 ABE1 Gas Filter
- 1 x SR510 P3 Particle Filter
- 5 x SR221 Pre-filters
- 1 x Cleaning Wipe
- 1 x Personal ID label
- 1 x Set of instruction with Maintenance Information
- 1 x Storage box with handle

*Offer valid for the 2021 membership year. One offer redeemable per member company.

This offer is only available to AEPMA members and can be redeemed once, anytime during the 2020 membership period.

Visit <u>www.aqserv.com.au</u> to find your nearest Agserv store.

First IR Consultancy

Following changes in Industrial Relations laws, AEPMA has entered an arrangement with **First IR** to provide industrial relations services to members. First IR has experienced consultants with relevant degrees and post graduate studies in industrial relations, human resource management, occupational health and safety, operations management, and law.

First IR

Ph: 02 9231 2088 www.firstir.com.au

Face Visual Marketing Group (FVMG)

Members receive 15% discount on the retail price of products purchased. Additionally, FVMG are offering other discounts for larger quantities of the same item or bigger orders. These include office signage and event displays. FVMG can now offer custom printed apparel (no embroidery). Discounts are available based on quantities as low as 5 items, which is calculated upon checkout. Visit their website or contact FVMG to discover how they can help you. A little marketing goes a long way.

Face Visual Marketing Group Email: aepma@facevmg.com.au www.facevmg.com.au

Podium

Podium offers a free 20-minute online reputation and engagement audit exclusive to AEPMA members. In addition, they have free e-books available to help you improve your online presence and customer interactions.

Podium

www.podium.com

8. Fleet Discounts, Car and Auto Deals

Australasian Vehicle Buying Services Pty Ltd

Free service to members – AVBS will source the best possible price when purchasing any new vehicle, Australia wide. Buying a new vehicle is a time-consuming process therefore this service is of great benefit to busy 'time-poor' pest management operators.

Australasian Vehicle Buying Service

Ph: 1300 764 949 www.avbs.com.au

Cardplus Shell Fuelcard Discount

Shell Card is one of the most effective ways to help manage your fuel expenses. Competitive pricing, management reports and access to a national network with quality fuels mean you can spend more time driving your business.

Members of AEPMA can access the benefits of:

- Receiving six cents per litre off the pump price (includes Shell Unleaded, Shell Unleaded 95,
 Shell Premium Unleaded, Shell Unleaded E10, Shell V-Power and Shell Diesel) for six months.
- Card fees are \$2.50 (incl. GST) per card per month.
- To apply simply go to http://www.shell.com.au/shellcardapply and enter SAVE6C to redeem the above offer.
- Terms and Conditions apply. Please visit:
 http://aepma.com.au/FileDownload/2313/Shell Card tANDc s pdfs