

**JUNE 2015 ISSUE**

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**PRESIDENT'S MESSAGE**

*Dear FAOPMA Members:*



I attended CPCA's annual conference in Tianjin, China with president **Won Soo, Hong** and some board members of KPCA in early April. This Conference is held every March-April, rotating annually among cities in China in order to develop the pest management industry in China and advance the expertise of national pest managers.

Since 2012, a KPCA delegation has attended this conference to learn more about the Chinese market and to network with local Chinese pest managers as well as invited industry experts from around the world.



This year's CPCA conference brought together various overseas delegates from Singapore, Malaysia, Hong Kong, Israel, USA, etc., so we could share broader information and knowledge as well as deal with some global issues. I hope it will continue to grow and many more FAOPMA members will be able to participate in this conference in future years.

KPCA has recently been running pest control training programs, by regions, in accordance with the related laws, starting with Seoul in the first quarter and around the major Korean cities during the second quarter. In Korea, KPCA is the sole education authority approved to run pest control training programs. They must be operated on a quarterly basis, under the approval of the Minister of Health and Welfare.

We have initial courses for new business employers and employees and recovery courses for existing employees who must update their Certificates every three years. Each year, an average of more than six initial courses and three recovery courses are conducted.

Our training programs are fully compliant with rules and governmental guidance. New business owners must complete the initial training within six months from their registered date and so must employees. Failure to do so results in either the suspension of a business licence or the imposition of appropriate administrative penalty.

To continue improving our training programs the KPCA board has regular Education Committee meetings to share various ideas and identify improvements. We would like to develop exchange education programs with FAOPMA country members and thus encourage international exchanges on pest management education. If any of our members have good ideas or related practices, please send your suggestions to us!

**Meanwhile, I look forward to seeing as many of you as possible in Penang in September !**  
**(see pages 7 & 8 for details).**

**Myeon-Ha Park, President of FAOPMA**

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**Risk Management Conference**

*The 2015 Rapid Solutions Risk Management Conference will be held on 14th and 15th of August at Jupiters Hotel and Casino on the spectacular Australian Gold Coast.*

By attending you'll expand your knowledge and keep up-to-date with the latest developments in the industry. It's also a great opportunity to make connections and share ideas with others in your field.

The conference will feature over 40 presentations across a range of pest control topics from key figures in the pest management and building inspection industries (**even your Editor will be talking about termites!**). The exhibition hall will showcase the most exciting products available on the market and a range of social events will be available for you to unwind.

**Ensystem** will once again be the Gold Sponsor for the event.

Visit the website for more details

[rapidsolutions.com.au/conference](http://rapidsolutions.com.au/conference)

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**New Associate Member of FAOPMA**

Following a recent decision by the Executive Committee, FAOPMA Administration is pleased to announce that an application to enrol as an Associate Member of FAOPMA by **Alpha Pest Management of Mauritius**, has been approved and accepted.

**Alpha Pest Management** was incorporated in Mauritius in the year 2004 via a joint venture between **Alpha Cleaning Ltd** ([www.alphagroup.mu](http://www.alphagroup.mu)) and **Alpha Pest Control (India) PVT. Ltd**, ([www.pcil.in](http://www.pcil.in)).

**Alpha Pest Management** seeks to provide high quality professional services, through an integrated approach towards pest management and the use of carefully selected and well-documented strategies. After studying the pest and the surroundings, a judicious mix of non-chemical and chemical methods is applied.

Within a short period of operation, **Alpha Pest Management** has established a reputation for service and quality and has become a preferred supplier of pest management services and products to many hotels, offices, airlines, restaurants and other commercial establishments in Mauritius.

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**ZP officer arrested for taking bribe**

*PUNE: TNN - May 20, 2015*

**A campaign officer from the agriculture department of Pune Zilla Parishad was arrested on Monday while accepting a bribe of Rs 2,500 for the renewal of licence for a pest control business.**

The anti-corruption bureau (ACB) Pune officials identified the officer as Rajendra Khanderao Dumbre (49).

The ACB team led by Assistant Commissioner of Police Hemant Bhat made the arrest.

The complaint has been lodged by **Sunil Chauhan (44)**.

**An ACB officer said that Chauhan runs a pest control business. He had applied for the renewal of licence at the agriculture department.**

"Dumbre, who is the campaign officer, had demanded Rs 3,000. He later brought down the amount to Rs 2,500," the officer said.

After receiving the complaint, the ACB team laid a trap on the premises of the new building of the Zilla Parishad and caught Dumbre accepting money.



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## South Korea likes Israeli natural pest control

Monday, April 20, 2015

**Minister of Agriculture visits Israel's BioBee to learn how natural predators such as sterile fruit flies can reduce use of chemicals on food crops.**

On March 9, a delegation led by South Korea's Minister of Agriculture, Food and Rural Affairs **Lee Dong-Phil** toured the greenhouses and laboratories of BioBee Biological Systems at Kibbutz Sde Eliyahu. BioBee is one of the leading international companies in the field of biological pest management, natural pollination and Medfly control.

The visit in northern Israel was arranged at the request of the minister, who wanted to learn about BioBee's natural alternatives to chemical pesticides and solutions to the global problem of a major decrease in the wild bee population.

Dong-Phil and his staff received an overview of eight species of environmentally friendly biological control agents, plus pollinating bumblebees, which BioBee sells to farmers through subsidiaries in 50 nations.



**Greenhouse-grown tomatoes experience 25% increase in yield with help from BioBee's natural bumblebee pollination**

BioBee also is the world's leading producer of *Phytoseiulus persimilis*, the most effective natural predator of red spider mites. This top-selling two-millimeter-long, pear-shaped creature bred in Israel is used by most of California's strawberry farmers.

*This article has been republished with permission by [www.ISRAEL21c.org](http://www.ISRAEL21c.org)*

*Abigail Kleinm Leichman, ISRAEL21c*



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## Help sought to control camels in Australia

**The Department of Primary Industries (DPI) is asking landholders, residents and travellers in western NSW for their assistance in controlling feral camels in the region. DPI Invasive Species Officer Troy Crittle said earlier this year the NSW Government introduced a feral camel pest control order (PCO) for the Western Division to support feral camel control programs, as well as to regulate the keeping of camels.**

"The new PCO assists Western Local Land Services to work with landholders to control any reported feral camels in this region," Mr Crittle said. "If left uncontrolled, the feral camel population in western NSW is projected to increase at about 8 to 10 per cent each year, causing more widespread damage and destruction," Mr Crittle said.

"Commercial use isn't currently a viable option for feral camels in NSW given the small number of animals and the distances over which they are spread. "Anyone wanting to keep camels in the NSW Western Division must have a licence."

Last month, following the introduction of the PCO, DPI co-ordinated a successful aerial cull of a localised feral camel population in Bourke and Cobar shires, in partnership with NSW National Parks and Wildlife Service and Western Local Land Services.

Troy Crittle said local landholders provided excellent support for the control program and their ongoing involvement in feral camel reporting and control was essential. "DPI and Western Local Land Services are currently following up on reports of feral camels in other parts of western NSW, but we need the ongoing assistance of landholders and travellers to report any feral camel sightings in this region," Mr Crittle said. "It is important to prevent this species from establishing a large wild population in NSW which would result in ongoing impacts and management costs for both landholders and Government."

To report feral camel sightings in western NSW or for assistance with control, please contact Troy Crittle [troy.crittles@dpi.nsw.gov.au](mailto:troy.crittles@dpi.nsw.gov.au) or your local Western Local Land Services office.



 **THE RIDGE NEWS**

## Rentokil on the acquisitions trail

*On 1 May 2015 Rentokil released trading results for the first quarter of 2015 and also held an investor seminar in the UK, dedicated to pest control. The results are on track, but most interestingly, the company announced it has a war chest of around £50 million, which it is aiming to spend this year on acquisitions – the first of which would seem to be Bournemouth-based Prokill.*

In a press statement Rentokil stated that revenue from ongoing operations increased by 6.2% in Q1 of which 2.5% was organic growth and 3.7% was from acquisitions. This year, the company says, has started well, driven by the UK, North America, Asia, Pacific and Latin America. While conditions remain tough in France and the Netherlands, ongoing revenue in the Europe region was in line with last year.

In the first quarter, six businesses, all in pest control were acquired. The combined annual revenues of these businesses totaled £15 million in the 12 months immediately prior to acquisition. **Chief executive Andy Ransom revealed that he aimed to spend a further £50 million on acquisitions in 2015.**

Also at the investor seminar **Rentokil** launched an excellent 28-page report on the global pest control market. Although it is written through ‘Rentokil tinted glasses’, it does present some useful data. A copy of *The Rentokil Report 2015: Insights from pest control markets across the globe* can be found in the *Pest* library.

The investor seminar coincided with the announcement only the day before on 30 April of the acquisition of Bournemouth-based **Prokill Pest Control**. Although both parties are being very coy and not revealing any details, it would appear it's ‘business as usual’ for the core pest control side of Prokill. As to whether the company will continue to trade under that name, or switch to the Rentokil brand, no-one seems to know.

What makes this acquisition fascinating is the question of where it leaves the franchise side of the Prokill business? Traditionally Prokill has been one of the few organisations in pest control who has promoted, and been successful, with this business model.

Speaking to some of their franchisees, they appear reasonably relaxed. The franchise side of the business is run as a separate operation with each party’s interests protected under contract. Quite how this will pan out in the longer term, only time will tell. **05 May 2015**



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## Rival Queensland wild dog fence groups team up to secure funding

*Hailey Renault and Chrissy Arthur*



**PHOTO:** A proposal for a 1,400 kilometre wild dog exclusion fence is being put to western Queensland communities. (ABC)

The Remote Area Planning and Development (RAPAD) board and the **Central West Wild Dog Control Fence Committee**, have spent the last two years debating whether small clusters of fencing, or an overarching 1,400-kilometre, multi-shire check fence should be funded.

RAPAD chair, Rob Chandler, said the State Government refused to fund a proposal until both camps united behind one plan. "We've come to a consensus on a way forward and that consensus consists of both cluster and linear fencing in parallel, to urgently close off the mixed grazing country of central west," he said.

Mr Chandler said the plan required a major slice of the State and Federal Government's pest control budget. **"We'll be asking the State Government for \$5 million to be matched with \$10 million from the Federal Government,"** he said.

"We'd be looking to dip into that pot of money...there's a real urgency to deliver those tangible benefits to producers and local businesses and the environment right now, while there's a ripper of a drought on, and get people rolling their sleeves up and building fences, so when the rain comes those wild dogs will be excluded from that country."

Central West Wild Dog Control Fence Committee chair, Jenny Keogh, said the joint proposal needed to be tweaked but gave supporters of the multi-shire fence what they wanted. "I'm hoping now we do have consensus that something is going to happen quickly, and the whole of the central west community will benefit from that."



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## Pest control service providers want law to regulate business

By Pascal Kwesiga - May 18, 2015

*The providers of pest control services in Uganda have asked the Government to put in place a legal framework to regulate their business.*



*Village health workers cleaning containers after spraying houses. File photo by Patrick Okino*

According to the **Uganda Pest Control Association**, the business of spraying against pests in homes such as bedbugs, rats, cockroaches and mice has been infiltrated by "fake" service providers with scanty knowledge about the chemicals used in pest control.

**The association chairperson, Christine Mugume**, said some of the quacks who have entered the unregulated pest control business mix the chemicals wrongly which puts their clients' lives at risk.

Brian Kalyango, a government vector control in Mityana district noted that some of the service providers use fake and dangerous pesticides in people's homes. "Some of them cannot read and understand the instructions we are supposed to follow before using the drugs.

Mugume said the Association has tried to sensitize the people about the dangers of hiring "unprofessional and unregistered service providers", but with little success so far because of the absence of a law to protect the population.

**The Ministry of Health permanent secretary, Dr. Asuman Lukwago**, said the association has raised a very critical issue that had been probably disregarded by the policy makers.

Lukwago explained that they are working with the Ministry of Agriculture to develop a regulatory framework to govern pest control and prevent the possible side effects to the population that may arise from unprofessional application of pesticides.

## Flick Anticimex introduces groundbreaking solution for intelligent pest control

*Leading Australian pest control company Flick Anticimex has introduced "Anticimex SMART", a range of environmentally-friendly pest control solutions that use the latest digital monitoring technology to provide real-time information about pest activity.*

Flick's first service offering in the [Anticimex SMART](#) range is a 24/7 rodent monitoring and trapping system which integrates 21st century technology into pest management devices. The system monitors entire sites in real-time and helps identify rodent hot areas. Flick then develops specific strategies to capture and control the rodents before they can cause damage and spoil products.

"Flick Anticimex is at the forefront of digital pest control. Digital control of rodent pests is one of the most significant changes in the industry since the introduction of traditional rat poisons. Digital solutions allow us to improve communication, documentation, preventive protection and immediate response for our customers. This is an environmentally-friendly treatment without the use of rodenticides," says **Gary Stephenson, National Pest Technical Manager at Flick Anticimex**.

**Flick Anticimex SMART** utilises high-end digital communication, such as traps with sensors and cameras which react instantly to rodent activity. These can be used as a stand-alone system, both indoors and outdoors. This way Flick can stop rodents in their natural habitat before they enter businesses and residential areas.

"The answer is **Flick Anticimex SMART** – a more intelligent solution for pest control," says Gary Stephenson.

The advantages of **Flick Anticimex SMART**:

- Peace of mind thanks to effective protection and monitoring 24/7
- Regular inspections of the whole of the premises
- Professional callout service on hand to take prompt action when needed
- Documented notifications and reports, giving early indications of where and when problems occur, enabling targeted actions
- Environmentally friendly, safer and greener
- Cost-effective as a result of reduced risk and stock loss
- Time-saving due to automated checks



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## Termite alert in Seoul

By Jung Min-ho



Namsangol Hanok Village in central Seoul, a popular tourist venue, is on high alert after some insects believed to be termites were found at a wooden building there. Termites, dubbed the "destroyers of wooden buildings," feed on dead materials such as wood and can cause serious structural damage to buildings.

The Seoul Metropolitan Government (SMG) said Monday officials conducted immediate pest control procedures on April 30 after they saw what appeared to be termites on one of the wooden buildings in the village. They failed to capture the insects they saw. They are trying to find them to determine whether there are more termites.

"This is the first suspected termite case at the site," an SMG official said. "We checked five buildings, but could not find any trace of the insects." Owing to their wood-eating habits, termites can do great damage to wooden structures. Once termites have entered a building, they do not limit themselves to wood; they can also damage paper, cloth, carpets and other cellulosic materials.

The Namsangol Hanok Village is a famous tourist destination that offers opportunities to experience a wide cross-section of Joseon-era activit

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## THE VOICE OF THE AUSTRALIAN PEST MANAGEMENT INDUSTRY



### A new President for AEPMA National Board

At the AEPMA National Board Meeting, **David Gay** decided to stand down as National President. David will remain on the National Board for another year as Immediate Past President.

David has been President of AEPMA for 7 years and on the National Board for ten. He has made an enormous contribution to the Association and will continue to do so. David decided it was time for "new blood" in the role of President. Existing Board member and Vice President **Vasili Tsoutouras** was elected unopposed as David's successor.

Vasili is a Director of Allstate Pest Control, a family-owned and operated business, servicing South Australian homes and businesses since 1986. Since then, they have grown from a three-man team to now employing over 25 people.

Vasili started in the business under the guidance of his father, Peter, some 10 years ago. He has a great passion for the business and the pest management industry which has seen him hold previous positions with AEPMA, such as the Director for South Australia, and more recently as the Vice President of the National Board.

Also elected at the last Board meeting was **Victor Morgan** as the new Vice President of AEPMA. Victor started in the pest industry in 1986 in Sydney before relocating to the Hunter Valley in 1989 to work as a Noxious Plant inspector within local government. In 1999 he relocated to Western Australia and started back in the pest management industry. He has held positions as National Technical Manager for Termimesh and now General Manager for Envirotechnics Pest Management in Perth.



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## Malaysia as Host for 26<sup>th</sup> FAOPMA Convention 2015



**Theme:** Managing Invasive Pests for a Sustainable Tomorrow

**Date :** 2 (Wed) – 3 (Thu), September, 2015

The 26<sup>th</sup> FAOPMA Convention will provide the platform to establish a structured approach and inform the pest management industry how we can help to reduce the costs and increase the effectiveness of management of invasive pests. A better understanding of invasive pest species and appropriate action will help the industry to reduce the increasing costs associated with these species and mitigate their effects on our natural habitat.

The location of the **FAOPMA 2015 Convention** is in Penang, Malaysia, a resort island located at the Northern Malaysia peninsular. Georgetown, a city located in Penang Island has been listed by UNESCO as a **UNESCO World Cultural Heritage Site** since 2008. The Guardian UK listed Penang as one of the Top 10 Holiday Hotspots for the year 2014. Penang was also rated No. 1 by Lonely Planet as the Top Culinary Spot for the year 2014.

### Featuring:

- Latest trends and market researches
- Business management strategies applicable for pest control operators and for the industry
- Up-to-date information on products and technology

### Expected Attendees:

- Pest Management Industry
- Chemical Industry
- Oil, Gas and Mining Industries
- Property and Building Industries
- Food Safety Consultants
- Pest Treatment Equipment Supplies
- Government Agencies in the field of Public Health and Environment
- Academicians in the fields of Entomology, Food Safety and Public Health

### Contact details for more information

For any enquiries, please email us at [info@pcam.com.my](mailto:info@pcam.com.my) or contact +603-92747288, or visit our website at [www.FAOPMA2015.com](http://www.FAOPMA2015.com)



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# FAOPMALAYSIA



## Malaysia as Host for 26th FAOPMA Convention 2015

**Theme:** Managing Invasive Pests for a Sustainable Tomorrow

**Date :** 2 (Wed) – 3 (Thu), September, 2015

**26th FAOPMA Convention 2015** – an avenue where you can learn the latest research findings, technology and experience relevant to the pest management industry and indulge the up-to-date information that you need to know from the experts while experiencing Malaysia – truly Asia



It's more than just an exhibition....  
It's more than just learning....  
It's more than just fun and beaches...  
**It's about support and fellowship of the FAOPMA Community...**

